

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Countryman
 Effective June 24, 2011



		Cooper Countryman	Cooper S Countryman	Cooper S Countryman ALL4
	Model Code	ZB33	ZC33	ZC53
	Model Code U.S.	12MJ	12MK	12ML
	Engine Code	N16	N18	N18
	Start of Production	07/2011	07/2011	07/2011
	Base Price U.S.A. Port of Entry*	\$21,750	\$25,350	\$27,050
	Base Price Euro Deliver Munich Pick Up	NA	NA	NA
	Base Price Diplomatic U.S.A. Port of Entry	NA	NA	NA
Standard				
210	Dynamic Stability Control (DSC)	STD	STD	STD
249	Multi-function steering wheel	STD	STD	STD
255	Sports leather steering wheel	STD	STD	STD
258	Run-flat tires	STD	STD	STD
2GP	17" alloy wheels, 5-Star Double Spoke 17x7.0, 205/45 R17	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD
325	Rear spoiler		STD	STD
386	Roof rails	STD	STD	STD
3AB	Door mirror caps in body color	STD	STD	STD
3AR	Rear-mounted bike rack preparation	STD	STD	STD
423	Floor mats	STD	STD	STD
441	Smoker's package	STD	STD	STD
450	Passenger seat height adjustment	STD	STD	STD
481	Sport seats		STD	STD
493	Storage package	STD	STD	STD
4UF	Sport button	STD	STD	STD
520	Foglights		STD	STD
530	Manual climate control	STD	STD	STD
550	On-board computer	STD	STD	STD
563	Ambiance lighting	STD	STD	STD
5DD	Car jack and wrench	STD	STD	STD
5DT	Dynamic Traction Control		STD	STD
645	Radio control US	STD	STD	STD
653	HD Radio	STD	STD	STD
655	Satellite radio with 1 year subscription	STD	STD	STD
6FC	Radio MINI boost CD	STD	STD	STD
736	Remote entry	STD	STD	STD
823	Hot-climate version	STD	STD	STD
845	Acoustic belt warning	STD	STD	STD
853	Language Version English	STD	STD	STD
876	Radio frequency 315 MHz	STD	STD	STD
8SM	Visible chassis number	STD	STD	STD
8SP	CO2 control	STD	STD	STD
925	Shipping package	STD	STD	STD

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Start of Production		07/2011	07/2011	07/2011
Non-Metallic		STD	STD	STD
B15	Light White	x	x	x
B16	Pure Red	x	x	x
B17	Bright Yellow	x	x	x
B18	Surf Blue	x	x	x
B19	Light Coffee	x	x	x
Metallic		\$500	\$500	\$500
A48	Royal Grey Metallic	x	x	x
B11	Absolute Black metallic <i>B11 cannot be ordered with 383</i>	x x	x x	x x
B12	Crystal Silver metallic	x	x	x
B13	Cosmic Blue metallic	x	x	x
B14	True Blue metallic	x	x	x
B26	Oxford Green metallic	x	x	x

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Start of Production		07/2011	07/2011	07/2011
Upholstery				
AP	Cosmos Cloth	NC		
APE1	Carbon Black Cosmos Cloth	x		
FS	Parallel Lines Cloth/Leather <i>Parallel Lines Cloth/Leather requires ordering 481</i>	\$1,000 x	\$1,000 x	\$1,000 x
FSGY	Cloth/leather combination Parallel LinesPure Red <i>FSGY requires ordering 4C1 or 4C5</i> <i>FSGY cannot be ordered with B13, B14, B17, B18, B19 or B26</i>	x x x	x x x	x x x
FSGZ	Cloth/leather combination Parallel LinesLight Tobacco	x	x	x
K9	Leatherette	NC	NC	NC
K9E1	Carbon Black Leatherette	x	x	x
T6	Gravity Leather <i>Gravity Leather requires ordering 481</i>	\$1,500 x	\$1,500 x	\$1,500 x
T6E1	Leather Gravity Carbon Black	x	x	x
T6GW	Polar Beige Gravity Leather	x	x	x
T9	Lounge Leather <i>Lounge Leather requires ordering 481</i>	\$2,000 x	\$2,000 x	\$2,000 x
T9E1	Leather Lounge Carbon Black	x	x	x
T9GX	Leather Lounge Light Coffee <i>T9GX requires ordering 4C1 and 4CU</i> <i>T9GX cannot be ordered with A48, B14, B16, B17, B18 or B26</i>	x x x	x x x	x x x

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	Engine Code	N16	N18	N18
	Start of Production	07/2011	07/2011	07/2011
Packages				
ZCW	Cold Weather Package	\$750	\$750	\$750
	313 Power folding mirrors			
	314 Heated mirrors and washer jets			
	494 Heated front seats			
ZPP	Premium Package	\$1,750	\$1,750	\$1,750
	302 Anti-theft alarm system			
	322 Comfort Access keyless entry			
	345 Chrome line interior			
	431 Auto-dimming rearview mirror			
	521 Rain sensor and auto headlights			
	534 Automatic climate control			
ZSP	Sport Package	\$1,250		
	2GT 18" alloy wheels, Turbo Fan (18x7.5, 225/45 R18)			
	325 Rear spoiler			
	481 Sport seats			
	520 Foglights			
	5DT Dynamic Traction Control			
	Choice of:			
	327 - White bonnet stripes			
	329 - Black bonnet stripes (Default: No bonnet stripes)			
ZSP	Sport Package		\$1,000	\$1,000
	2GT 18" alloy wheels, Turbo Fan (18x7.5, 225/45 R18) 18x7.5, 225/45 R18			
	or 2GU 18" alloy wheels, 5-Star Double Spoke Jet Black 18x7.5, 225/45 R18		+ \$500	+ \$500
	or 2GV 18" alloy wheels, 5-Star Double Spoke Anthracite		+ \$500	+ \$500
	522 Xenon headlights			
	785 White turn-signal lights			
	Choice of:			
	327 - White bonnet stripes			
	329 - Black bonnet stripes (Default: No bonnet stripes)			
ZTP	Technology Package	\$2,000	\$2,000	\$2,000
	473 Center armrest			
	507 Park Distance Control (rear only)			
	674 Harman-Kardon sound system			
	6FP MINI Connected			
	or 7L5 MINI Connected with Navigation	+ \$750	+ \$750	+ \$750

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Options				
205	STEPTRONIC automatic transmission <i>205 will add 2XA to the order</i> <i>Note: 2XA - Sports leather steering wheel with paddle shifters</i>	\$1,250	\$1,250 x	\$1,250 x
226	Sport suspension	\$500	\$500	\$500
2GR	17" alloy wheels, Tunnel Spoke 17x7.0, 205/45 R17 <i>2GR will add 382 and 384 to the order</i>	NC x	NC	NC
2GT	18" alloy wheels, Turbo Fan 18x7.5, 225/45 R18 <i>Included in package</i> <i>2GT requires ordering 2P9, 2RR or 384</i>	\$750 ZSP x	\$750 ZSP x	\$750 ZSP
2GU	18" alloy wheels, 5-Star Double Spoke Jet Black 18x7.5, 225/45 R18 <i>In combination with ZSP</i> <i>Alternate in package</i>		\$1,250 + \$500 ZSP	\$1,250 + \$500 ZSP
2GV	18" alloy wheels, 5-Star Double Spoke Anthracite 18x7.5, 225/45 R18 <i>In combination with ZSP</i> <i>Alternate in package</i>		\$1,250 + \$500 ZSP	\$1,250 + \$500 ZSP
2P9	Alloy wheels in silver <i>2P9 requires ordering 2GP or 2GT</i>	NC x	NC x	NC x
2RR	Alloy wheels in anthracite <i>2RR requires ordering 2GP, 2GR or 2GT</i>		NC x	NC x
2RV	Alloy wheels in black <i>2RV requires ordering 2GP</i>	NC x	NC x	NC x
302	Anti-theft alarm system <i>Included in package</i>	\$500 ZPP	\$500 ZPP	\$500 ZPP
313	Power folding mirrors <i>Included in package</i> <i>313 will add 314 to the order</i>	\$500 ZCW x	\$500 ZCW x	\$500 ZCW x
314	Heated mirrors and washer jets <i>In combination with 313</i> <i>Included in package</i>	\$100 NC ZCW	\$100 NC ZCW	\$100 NC ZCW
319	Universal garage-door opener <i>319 will add 431 and 4NA to the order</i>	\$250 x	\$250 x	\$250 x
322	Comfort Access keyless entry <i>Included in package</i> <i>322 will delete STD or 100% equipment 736</i>	\$500 ZPP x	\$500 ZPP x	\$500 ZPP x
325	Rear spoiler <i>Included in package</i>	\$250 ZSP	STD	STD
327	White bonnet stripes <i>In combination with ZSP</i> <i>327 requires ordering 382</i>	\$100 NC x	\$100 NC x	\$100 NC x
329	Black bonnet stripes <i>In combination with ZSP</i> <i>329 requires ordering 383</i>	\$100 NC x	\$100 NC x	\$100 NC x
345	Chrome line interior <i>Included in package</i>	\$250 ZPP	\$250 ZPP	\$250 ZPP
346	Chrome-line exterior trim <i>346 will add 405 to the order</i>	\$250 x	\$250 x	\$250 x

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381	Roof in body color <i>381 cannot be ordered with 382 or 383</i> <i>381 requires ordering 3AB or 405</i>	NC x x	NC x x	NC x x
382	Roof and mirror caps in white <i>382 cannot be ordered with 2RV, 381, 383, 3AB or B15</i>	NC x	NC x	NC x
383	Roof and mirror caps in black <i>383 cannot be ordered with 381, 382, 384, 3AB or B11</i>	NC x	NC x	NC x
384	Alloy wheels in white <i>384 requires ordering 2GR or 2GT</i> <i>384 requires ordering 382</i>	NC x x	NC x x	NC x x
3A2	Black headlight housings <i>3A2 requires ordering 522 or 524</i>	\$100 (SOP 09/11) x	\$100 (SOP 09/11) x	\$100 (SOP 09/11) x
403	Dual pane panoramic sunroof	\$1,000	\$1,000	\$1,000
405	Door mirror caps in chrome <i>In combination with 346</i>	\$100 NC	\$100 NC	\$100 NC
413	Cargo net	\$250	\$250	\$250
430	Auto-dimming interior and exterior mirrors <i>430 will add 313, 314 and 431 to the order</i>	\$250 x	\$250 x	\$250 x
431	Auto-dimming rearview mirror <i>Included in package</i>	\$250 ZPP	\$250 ZPP	\$250 ZPP
473	Center armrest <i>Included in package</i>	\$250 ZTP	\$250 ZTP	\$250 ZTP
481	Sport seats <i>Included in package</i>	\$250 ZSP	STD	STD
494	Heated front seats <i>Included in package</i>	\$500 ZCW	\$500 ZCW	\$500 ZCW
497	Rear center armrest <i>497 cannot be ordered with 4U4 and 4UK</i> <i>497 requires ordering 473</i>	\$250 x x	\$250 x x	\$250 x x
4AA	Anthracite headliner	\$250	\$250	\$250
4BD	Interior surface Piano Black	NC	NC	NC
4C1	Color Line Carbon Black <i>4C1 is default for FSGZ, T6E1, T6GW, T9E1 and T9GX</i>	NC x	NC x	NC x
4C2	Color Line Polar Beige <i>4C2 cannot be ordered with K9E1</i>	NC x	NC x	NC x
4C4	Color Line Dark Tobacco <i>4C4 cannot be ordered with T6GW</i> <i>4C4 is default for K9E1</i>	NC x x	NC x x	NC x x
4C5	Color Line Pure Red <i>4C5 is default for FSGY</i>	NC x	NC x	NC x
4C6	Color Line Surf Blue	NC	NC	NC
4C7	Cockpit surface Dark Silver <i>4C7 requires ordering 4DB</i>	\$250 x		
4C8	Cockpit surface Dark Anthracite		\$250	\$250
4CU	Interior color Carbon Black	NC	NC	NC
4CW	Interior color Polar Beige	NC	NC	NC
4CX	Interior color Dark Tobacco	NC	NC	NC
4DB	Interior surface Dark Silver <i>4DB is default for this model</i>	NC x		
4DC	Interior surface Black Checkered	NC	NC	NC

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	Engine Code	N16	N18	N18
	Start of Production	07/2011	07/2011	07/2011
4DF	Cockpit Surface Piano Black	\$250	\$250	\$250
4NA	Interior mirror with compass <i>4NA requires ordering 430 or 431</i> <i>4NA requires ordering 319</i>	\$100 x x	\$100 x x	\$100 x x
4U4	2-part center rail <i>4U4 cannot be ordered with 4UK</i>	NC x	NC x	NC x
4UK	3 Rear Seats	NC (SOP 11/11)	NC (SOP 11/11)	NC (SOP 11/11)
4UL	Flat load floor	\$250	\$250	\$250
507	Park Distance Control (rear only) <i>Included in package</i>	\$500 ZTP	\$500 ZTP	\$500 ZTP
520	Foglights <i>Included in package</i>	\$250 ZSP	100%	100%
521	Rain sensor and auto headlights <i>Included in package</i>	\$250 ZPP	\$250 ZPP	\$250 ZPP
522	Xenon headlights <i>Included in package</i> <i>522 requires ordering 785</i>	\$500 x	\$500 x ZSP	\$500 x ZSP
524	Adaptive light control <i>524 requires ordering 521 and 522</i>	\$100 x	\$100 x	\$100 x
534	Automatic climate control <i>Included in package</i>	\$500 ZPP	\$500 ZPP	\$500 ZPP
5DT	Dynamic Traction Control <i>Included in package</i>	\$250 ZSP	STD	STD
674	Harman-Kardon sound system <i>Included in package</i>	\$750 ZTP	\$750 ZTP	\$750 ZTP
6FP	MINI Connected <i>In combination with 7L5</i> <i>In combination with ZTP</i> <i>Included in package</i> <i>6FP will add 473, 620, 6NE, 6NF, 6NM and 6VC to the order</i> <i>Note: 620 - Voice-command</i> <i>Note: 6NE - Comfort Bluetooth and USB/iPod adapter</i> <i>Note: 6NF - Smartphone Integration</i> <i>Note: 6NM - MINI Connected</i> <i>Note: 6VC - Combox controller</i>	\$1,000 NC NC ZTP x	\$1,000 NC NC ZTP x	\$1,000 NC NC ZTP x
6ND	Bluetooth and USB/iPod adapter	\$500	\$500	\$500
785	White turn-signal lights <i>In combination with 7L7</i> <i>Included in package</i>	\$100 NC	\$100 NC ZSP	\$100 NC ZSP
7L5	MINI Connected with Navigation <i>In combination with ZTP</i> <i>7L5 will add 473, 620, 6NE, 6NF, 6NM, 6UH, 6UM and 6VC to the order</i> <i>Alternate in package</i> <i>Note: 620 - Voice-command</i> <i>Note: 6NE - Comfort Bluetooth and USB/iPod adapter</i> <i>Note: 6NF - Smartphone Integration</i> <i>Note: 6NM - MINI Connected</i> <i>Note: 6UH - Real Time Traffic Information</i> <i>Note: 6UM - MINI navigation system</i> <i>Note: 6VC - Combox controller</i>	\$1,750 + \$750 x ZTP	\$1,750 + \$750 x ZTP	\$1,750 + \$750 x ZTP

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	Engine Code	N16	N18	N18
	Start of Production	07/2011	07/2011	07/2011
7L7	Adaptive Xenon Headlights <i>7L7 will add 521, 522, 524 and 785 to the order</i>	\$100 x	\$100 x	\$100 x
927	All-season tires	NC	NC	NC

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Engine Code	N16	N18	N18
Start of Production	07/2011	07/2011	07/2011
Other Charges			
Destination & Handling	\$700	\$700	\$700

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Start of Production		07/2011	07/2011	07/2011
Wheels				
	17" alloy wheels, 5-Star Double Spoke Front / Rear: 17x7.0, 205/45 R17 Code: 2GP Style: 105	Standard	Standard	Standard
	17" alloy wheels, Tunnel Spoke Front / Rear: 17x7.0, 205/45 R17 Code: 2GR Style: 125 2GR will add 382 and 384 to the order	NC	NC	NC
	18" alloy wheels, Turbo Fan Front / Rear: 18x7.5, 225/45 R18 Code: 2GT Style: 126 2GT requires ordering 2P9, 2RR or 384	\$750 ZSP	\$750 ZSP	\$750 ZSP
	18" alloy wheels, 5-Star Double Spoke Jet Black Front / Rear: 18x7.5, 225/45 R18 Code: 2GU Style: 127		\$1,250 ZSP (upgrade)	\$1,250 ZSP (upgrade)
	18" alloy wheels, 5-Star Double Spoke Anthracite Front / Rear: 18x7.5, 225/45 R18 Code: 2GV Style: 127		\$1,250 ZSP (upgrade)	\$1,250 ZSP (upgrade)
No Image Available	Alloy wheels in black Front / Rear: Code: 2RV Style: 2RV requires ordering 2GP	NC	NC	NC
No Image Available	Alloy wheels in white Front / Rear: Code: 384 Style: 384 requires ordering 2GR or 2GT 384 requires ordering 382	NC	NC	NC
		x	x	x
		x	x	x